Sign Up Today for CI’s 3rd Annual Fishing Trip!

• See story Page 7

COVER PHOTO: Winning fish in last year’s CI Deep Sea Fishing Trip was this big yellowtail being displayed by SFV Past President Rene Emeterio. It was all in fun, as this was the fish caught by Israel Olmos. Catch your limit on October 13!

2016 BRAGGING RIGHTS went to Israel Olmos, the nephew of Julio Gomez of Coastline Equipment, during the CI and Friends Fishing Trip in August of last year. Your big fish are waiting for you next month in the waters around the beautiful Channel Islands.

ALOHA SPIRIT, skippered by Captain Shawn Steward, will take CI’s lucky anglers out for a fantastic day of fishing on Friday, October 13. There is limited space on the boat, so sign up today. (See page 7 for story and more details.)
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STATE AND LOCAL EVENTS

Subject to Change – Check with a Board Member First

Sept 28 Regional Educational Event & Membership Night, hosted by SFV Chapter, Añejo Cantina and Grill, 14755 Ventura Blvd., Sherman Oaks, 6:30 p.m.

Oct 13 Fishing trip with surrounding Chapters, Channel Islands Sports Fishing, Oxnard

26 SFV Chapter Chinese Auction Scholarship Fundraiser, 6:30 p.m., Pagoda Inn – Northridge

Nov 15-18 CLCA Annual Convention, Scottsdale, AZ; host hotel is the Scott Resort & Spa

Dec 8 Channel Islands Chapter Holiday/Christmas Party, 12:00 p.m. at Café Fiore in downtown Ventura.

Board Meetings are generally the second Thursday of each month at 12 noon, usually at Cisco’s Mexican Restaurant, 925 Westlake Blvd., Westlake Village. Time and place subject to change. Call a Board Member first to verify time and location. Members and guests welcome.

Website Promotion Educational Event Set for September 28

• CLCA Membership Night will also be held
• CI Members and Friends Invited to Attend

The SFV Chapter will host a Regional Educational Event and Membership Night on Thursday, September 28, 6:30 p.m. at Añejo Cantina and Grill, 14755 Ventura Blvd. in Sherman Oaks. Keynote Speaker is Ron Perry, an expert in website promotion and digital marketing. Ron is a managing partner at egniteBIZ, a company dedicated to growing business online presence through the development of high-end custom sites and targeted online marketing strategies.

Learn the best ways to promote your business using your website as a powerful tool to maximize your marketing effort.

The event will also serve as a Membership Night for all Chapters that might be attending. On the agenda will be a discussion about the many benefits available through membership in CLCA.

Cost is $15 per person with RSVP, and $20 at the door. RSVP to Jan at (818) 772-7233 or sfvclca@gmail.com.

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Wishing I Was Fishing...We Soon Will Be...October 13

Wishing I was fishing. I had a few days off last month and was able to do a little lake fishing in Iowa. This is not a warm-up for our 3rd Annual Deep Sea Fishing Trip we have scheduled October 13, but time on the water is always good.

Our boat that day will be the Aloha Spirit, one of the finest local fishing boats located in Oxnard. Skipped by Captain Shawn Steward, this 50’ x 16’ vessel has plenty of fishing room along the rail. With Captain Shawn at the helm along with his crew, they will make sure you have a pleasant and enjoyable trip. The Aloha Spirit specializes in limited load open party and charters, so the first 25 lucky anglers to sign up will make the trip.

I am writing this message on September 17th, and have pulled up the prior day’s fish count: 71 yellowtail. That is an excellent day’s fishing, and you can get fishing like this on our trip for just $95.00, while hanging out with other Contractors and Vendors. Please sign up early to prevent disappointment in being left behind on the dock. If you have any question on the Fishing Trip please give me a call at (310) 480-7803. (See story below for more details.

Convention Ho!

It’s not too early to start planning to attend the CLCA Convention in Scottsdale, Arizona. The Convention will take place November 15-18. Don’t miss out on the most enlightening event our association puts on each year. And this is your chance to network with the doers and shakers of CLCA from throughout the state, as well as a time to catch up on the latest news with old and new friends. Visit CLCA.org for more information and to register.

CI Holiday/Christmas Party Dec. 8

Our world-famous CI Holiday/Christmas Party has a new venue, but the same fun, laughter and great food can be expected. Set for Dec. 8, the event will take place on Friday, December 8, 12 noon at Café Fiore in downtown Ventura. The event will be held in a private garden room with no-host bar at this fine dining Italian food facility.

This Holiday Season party will again feature a white elephant gift exchange, so make sure and bring a gift...funny or serious. All CLCA members and friends from surrounding chapters are invited to attend. (See story below for details.) – Dan

Chinese Auction to Raise $$ for Scholarships October 26

• SFV Fundraising Classic Set for Pagoda Restaurant in Northridge
• CI Members Invited to Join in the FUN

Start getting together those serious and gag gifts now, because the SFV’s zany Chinese Auction Scholarship Fundraiser is just around the corner. This one a year hilarious worthwhile event is set for Thursday, October 26, 6:30 p.m. at the Pagoda Restaurant, 19348 Rinaldi St., Northridge, CA 91326. Dinner is $20 per person plus a wrapped gift (gag or serious). Plan to bring a friend so they can laugh right along with you.

The Chinese Auction is sponsored by the SFV Women’s Auxiliary, and raises money for LEAF scholarships by auctioning wrapped “mystery gifts” to enthusiastic, highly competitive and generous attenders. Resident auctioneer Nelson Colvin will again handle the bidding wars. Nelson’s creative math works to enhance the evening’s donation total by plenty.

Don’t forget to bring your checkbook and a wrapped gift or two, as it’s all for a good cause and you’ll enjoy some delicious Chinese food and great camaraderie in the process. CLCA members and friends from all area chapters are invited to attend.

Don’t miss it! RSVP to Jan Veis at (818) 772-7233, or sfvclca@gmail.com.

Save The Date!

CI Christmas Party Set for Friday, December 8 in Ventura

• New Venue is Café Fiore – Same Fun with a White Elephant Gift Exchange
• All Area Chapter Members and Friends Invited

The world famous Channel Islands Holiday/Christmas Party will take place on Friday, December 8, 12.00 p.m. at Café Fiore in downtown Ventura. The event will be held in a private garden room with no-host bar.

A key to the merriment will again be a white elephant gift exchange. Make sure and bring a gift...funny or serious. All CLCA members and friends from surrounding chapters are invited to attend.

Café Fiore is a fine dining Italian restaurant that receives high marks for food and service. It is located at 66 California Street, Ventura, CA 93001; (805) 653-1266. More details as they become available.
CI Elects 2018 Officers and Directors

- **Sarah Corbin Returns to the Position as President to Lead the Chapter Once Again**

The Channel Islands Chapter election of Officers and Directors for 2018 was held September 14 at the Noon Board of Directors meeting at Cisco’s Mexican Restaurant in Westlake Village. Moving back to the presidency from the office of Treasurer the last couple of years, is Sarah Corbin of Grounds Management Services.

Here are your Chapter leaders for 2018:

- **President** – Sarah Corbin, Grounds Maintenance Services
- **Chairman of the Board** – Dan Dvorak, CLCA Insurance Solutions
- **President-Elect** – John Hernandez, El Dorado Communications
- **Secretary/Communications** – Katie Moldenhauer, BrightView Tree Company
- **Treasurer** – Brandon Bogeaus, American Nurseries
- **V.P. Membership** – Bob Klaidman, SPJ Lighting
- **V.P. Education / Ambassador** – Pete Dufau, Dufau Landscape
- **V.P. Events** – Claudio Sandoval, Jr. Claudio’s Landscape Innovations
- **V.P. Programs** – Kyle Hillendahl, Hollywood West Electric
- **Legislation** – Atty. Michael Martin, Myers, Widders, Gibson, Jones and Feingold, LLP
- **Associate Member Director** – Julio Gomez, Coastline Equipment

CI members interested in getting involved in one of the Chapter Committees should contact President Dan Dvorak at (310) 237-5474, or Incoming President Sarah Corbin at (805) 498-9495 x303.

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Does Your Board Understand Budget-Speak?  

Although budget approval is one of the more important roles played by a nonprofit’s Board of Directors, not every board member is a savvy businessperson who is used to working with numbers and budgets. To help Board Members and business owners responsibly discharge their budget-related duties, they should at a minimum, understand the following terminology and concepts.

**Budget types and approaches**

Part of a board member’s confusion about budget terms may stem from the reality that different organizations and companies use different approaches to budgeting, as well as different types of budgets. A single nonprofit, for example, may employ more than one kind of budget. The following definitions should help board members better grasp what they’re considering when handed a “budget.”

**Accrual basis.** In contrast to cash basis (defined below), accrual basis budgeting matches income and its related expenses in the same accounting period. That means, income is recorded when earned, contributions are recorded when pledged, and expenses are recorded when incurred, regardless of when the products or services are actually received or paid.

**Cash basis.** A nonprofit using cash basis budgeting doesn’t record income until the cash is received or expenses until they’re paid. Most nonprofits need to draft a cash budget whether or not their accounting is on the accrual basis. The cash budget also may include use of restricted funds when the funds are spent for the intended purpose. Some smaller organizations budget and keep their books only on the cash basis.

**Capital budget.** A capital budget is a decision-making tool used by an organization when it’s considering the cost and timing of significant and potentially long-term projects, such as a building purchase.

**Income-based budget.** This budget is built from realistic projections of reliable income for the budgetary period. Expenses must come in under the income projection.

**Incremental budget.** An incremental budget begins with the prior budget’s detail and builds the budget by computing percentage increases or reductions to each line item. Existing programs and departments are treated as preapproved.

**Zero-based budget.** In contrast to an incremental budget, a zero-based budget assumes that no existing program will necessarily be continued and no money will necessarily be spent. It facilitates comprehensive evaluation of every revenue and expense component.

**Budgetary terms**

Board Members and small business owners should understand common budget terminology, including the following:

Continued on page 14
3rd Annual Deep Sea Fishing Trip
Set for October 13

• Lots of Yellowtail, Ling Cod
  and more being caught
• Sign Up Now...Don’t Miss Out

President Dan Dvorak reports that the fish are jumping
and excitement is rising at the approach of the Chapter’s 3rd
Annual Deep Sea Fishing Trip. Set for Friday, October 13 (the fish
won’t be lucky, but we will), and departing from Channel Islands
Sportsfishing in Oxnard, members and friends from area chapters
will spend a day of fishing, fun and networking on the seas around
the beautiful Channel Islands. The fish are plentiful again this year,
as are all the CLCA anglers vying for that jackpot top prize and
bragging rights.

Get your fishing tackle ready (or you can rent it there), and make
sure you have your CA deep sea fishing license purchased and with
you (you can buy that there as well). The long awaited Annual CI
Fishing Trip is one of the most fun-filled, action packed events the
Channel Islands Chapter organizes each year.

Cost per angler is only $95, a big savings thanks to the event’s
generous Sponsors, CLCA Insurance Solutions and SPJ Lighting.

CLCA members and friends will arrive by 4:30 a.m. to check in.
The boat is the Aloha Spirit which will leave at 5:00 a.m. and
return about 4 p.m. The boat has a full galley, but you can bring
some food items on board. Channel Islands Sportsfishing is located
at 4151 Victoria Ave., Oxnard, CA 93035.

Call Dan Dvoark with questions and to register at
(310) 480-7803.
Four Ways to Kill Your Lawn  By Richard Restuccia, Jain Irrigation

Everyday I read about the benefits of killing your lawn and converting turf to a more drought tolerant landscape or better yet, food. However, even my friends who claim to have no green thumb at all still have a hard time killing turf. So if you are ready to channel your inner Norman Bates and kill your lawn, this post provides four ways to help you. Just remember it might resist more than you expect, and what we need is turf reduction not turf elimination. Reduction will be much more palatable to most property owners.

The Easy Way Out – Poison
Killing your existing lawn by applying a nonselective herbicide, such as glyphosate, (trade name Roundup) over the entire area is one of the easiest methods. Glyphosate is a post-emergence herbicide that effectively kills turf and weeds in the turf. Glyphosate spreads rapidly in actively growing plants. For best results spray your turf when your lawn is actively growing. Do not water after treatment, the grass will absorb the herbicide rapidly. Depending on the type of turf you have it may take up to a week after the application for the grass to show signs of dying. Temperature plays a role as well and it might take as long as two weeks for the entire lawn to die. In some areas you may have to repeat the application.

Smother the Lawn
One of the best ways to smother a lawn is the sheet composting method or what I like to call making lawn lasagna. Mom did not teach me this recipe. I like to make a four layer lasagna. The first layer is nitrogen for the soil. This can be in the form of grass clippings or manure or a nitrogen rich organic fertilizer. We are removing turf, but we also want to replace the turf with a vibrant drought tolerant landscape so we want to start with fertilizer. The next layer needed is a weed barrier. Cardboard works great as a weed barrier and so does layers of newspaper. This weed barrier has to be thick because so you might have to use many layers of newspaper if you select this method. The next layer ideally should be a good growing medium, a layer of compost, or manure would be great. You can also use leaves or garden trimmings. The key here is to make sure what you are using is weed free. Otherwise those weeds (grass) are going to grow in your new yard. Finally the last layer should be a layer of mulch. This will be aesthetically pleasing and help keep your bed from blowing away. Roots from your new plantings will be able to work through the cardboard or newspaper to find nutrients and water.

The Hatchet Job
Another effective albeit labor intensive way to remove turf is to dig it out. You can attempt this yourself or hire a crew, either way the labor is tough, but you will see the results almost immediately. Do this process in the winter when the temperatures are low to make this much easier. You can use a shovel or fork for the removal. I recommend cutting the turf into workable strips and slide the shovel or spade under the turf cutting through the roots and pry the turf up from the soil. You will have workable strips you can roll up and remove. Unfortunately you will be removing a lot of soil nutrients with the turf, but just think how much you will save on a gym membership.

Hire Muscle
In this case the muscle is in the form of a mechanical sod cutter. These can be rented at places like Home Depot for less than $100 a day. You will probably need to rent ramps and have a truck to transport it. Using the sod cutter is a lot like mowing the grass except you are going to stop every few feet and roll and remove the strips the cutter has made.

Finally, remember to make changes to your irrigation. Prior to the turf removal also be sure to mark your sprinkler heads with small flags. This will ensure you don’t create more work for yourself by breaking lateral lines and heads. The time to do this is right after you kill the turf. Most turf areas are irrigated with sprays and this is the ideal time to change those sprays to drip or something else much more water efficient than sprays. I am sure you have other effective methods as well and I look forward to hearing your best practices for removing turf.

If you like this post please consider subscribing to the blog or follow me on twitter at @H2oTrends.
CLCA Water Management Certification Program Receives National Recognition

The California Landscape Contractors Association’s Water Management Certification Program has received a prestigious “Power of A” Silver Award from the American Society of Association Executives.

The national awards, the association industry’s highest honor, recognize a select number of organizations annually for innovative and effective programs that have a positive impact.

The Water Management Certification Program, which launched in 2007, is the only performance-based certification program dedicated to saving California’s most precious resource: water.

ASAE created the Power of A Awards to showcase how associations leverage their unique resources to solve problems, advance industry/professional performance, kickstart innovation and improve world conditions.

“Congratulations to CLCA and its partners for their efforts to enrich and strengthen lives,” said Sharon J. Swan, FASAE, CAE, Chief Executive Officer of the American Society of Clinical Pharmacology and Therapeutics and chair of the Power of A Awards Judging Committee.

Green industry professionals earn certification by passing a written exam and a year-long performance test that compares actual use to an ideal, site-specific water budget. Participants say the program provides added value to their clients and is a tangible way to promote sustainability and water efficiency. Site owners appreciate seeing the reduction in water usage while enjoying the benefits that come with lush and beautiful landscapes.

The need to use our state’s water wisely is all too real. Landscapes are more than pretty plants and trees. Instead, landscapes combat pollution, cool the environment, reduce noise and improve our quality of life. Wise water use via our Water Management Certification Program helps save billions of gallons of water while keeping California’s landscapes beautiful.

Since 2012, program participants have saved over 10.5 billion gallons of water. To put it in perspective, the program has saved enough water to fulfill the water needs of every resident of Oakland, California (the state’s eighth largest city) for an entire year, or to fill 16,168 Olympic-sized swimming pools.

To learn more about this program, visit the CLCA Water Management Certification Program web page, http://www.clca.org/water-pro/
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BrightView Tree Company Hosts Educational Event

HOSTS for the BrightView Tree Company Educational Event August 24 are Katie Moldenhauer and company President Robert Crudup, displaying a plaque showing the relocation of a massive oak.

EVENT COORDINATOR Alex Salazar, SFV President Steven Kinzler and Golden Oak’s Nelson Colvin are pleased with the excellent turnout in Sunland and BrightView’s generosity.

SITE ONE Landscape Supply was one of the event sponsors. Shown are reps Sean Lagengro and Cesar Ramirez at their information table.

BRIGHTVIEW’S Robert Crudup (foreground) and attendees watch the tree moving demo. BrightView also hosted a Tour for CLCA at its Nursery in Fillmore on Sept. 7. (Photos next month.)

RAIN BIRD was another event sponsor. Here, reps Dave Wyche and Jon Mastel are greeting visitors to their information table.

SPJ LIGHTING also sponsored. Standing are SPJ reps Kyle Hillendahl, Brian Gonzalez and Tommy Endres. Seated, enjoying the program, are Mickey Strauss, Alma Alaraz, Ben Gill and Jan Veis.

PAST STATE PRESIDENTS Nelson Colvin, Charles Nunley, Mickey Strauss, Eric Watanabe, and Chuck Carr demonstrate by their attendance, the importance of this Educational Event.

LANDSCAPE GURU Oliver Holt and wife Regina enjoy the learning experience, the great food and camaraderie.

CLCA AMBASSADOR Charles Nunley with Boething Treeland Nursery’s Greg Sullivan and wife Carol, catch up on industry news at the big Educational Event.

CLCA INSURANCE SOLUTIONS reps Pam Kinne and Dan Doorak (Channel Islands President) enjoy the festivities and “mingling” with members.

LCIS REP Theresa Resett enjoys the event and the hospitality of its hosts and sponsors. She also enjoys meeting new people on behalf of Landscape Contractors Insurance Services.

THANKS TO THE CREW – Robert Crudup (right) gathered up his crew and members for this group photo in appreciation for the outstanding job they all did in putting on this excellent event.
Toro Announces 2018 Super Bowl® Sports Turf Training Program

• One lucky turfgrass science student will help prepare the field at U.S. Bank Stadium in Minneapolis, MN, for Super Bowl LII

The Toro Company is pleased to announce the 16th annual Toro Super Bowl® Sports Turf Training Program. In January 2018, one lucky turfgrass science student will travel to Minneapolis, Minnesota, to help the grounds crew prepare the field for the biggest game in football. With an extensive history of supporting student scholarships and educational activities, Toro and the National Football League® are proud to offer this unique learning experience.

Toro equipment and representatives have been involved in preparing the stadium and practice fields for the Super Bowl for almost 50 years. Starting with the inaugural World Championship in 1967, the NFL® grounds crew has relied on Toro for its expertise and equipment in preparing the game field and multiple practice facilities. In 2002, the organizations partnered to establish the Toro Super Bowl Sports Turf Training Program.

Through the Sports Turf Training Program, Toro and the NFL’s Super Bowl grounds team collaborate to offer a program aimed at enhancing the skills of emerging sports turf professionals. This program provides hands-on experience in establishing and maintaining one of the highest quality and safest playing surfaces in the world. This year’s recipient will work alongside NFL field director, Ed Mangan, George Toma, and the Super Bowl grounds crew at U.S. Bank Stadium on synthetic turf maintenance, logo painting, field preparation for media day, halftime preparation and field clean-up. Beginning on January 27, 2018, the winner will be on hand at U.S. Bank Stadium preparing the field leading up to the game on February 4, 2018.

To be considered for the program, applicants must complete and submit an application form, as well as a 500-word typed essay, describing the applicant’s professional goals. A reference and résumé are also required.

Entries must be received by October 20, 2017. Applicants must be enrolled in at least the second year of a two-year turf program, or in at least the junior year of a four-year turf program. The application must include the contact information of a school advisor or representative, as well.

The winner will be notified no later than November 4, 2017. For additional information, potential applicants can learn more about the program by consulting with their school’s turf program. Any questions or comments can be directed to boyd.montgomery@toro.com.

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By Cesar Ramirez, Business Development Manager, SiteOne Landscape Supply

We have noticed major changes are on the horizon with regards to gas powered landscaping equipment. Municipalities are starting to have laws go into effect banning the use of gas powered equipment such as leaf blowers. We at SiteOne are excited to offer an alternative solution to these changing laws taking place throughout Southern California. On top of being your one stop shop for all your landscape, irrigation and hardscape supplies, SiteOne is proud to be the exclusive supplier of Greenworks commercial grade battery powered equipment.

With this Greenworks Commercial line, we are able to offer a more eco-friendly, cost-effective, quiet, and easy to operate line of battery-powered operated equipment that is easy to operate, takes minimal maintenance, and is the solution to gas powered landscaping equipment.

Per the Western Regional Manager for Greenworks Commercial, Steve Weisman, “Greenworks Commercial is the leader in battery-powered outdoor equipment for landscaping and turf management professionals. An innovative, best-in-class 82-volt battery platform powers multiple tool systems, delivering the power and performance of comparable gas-powered tools without the mess, fumes and noise. Greenworks gives landscapers big and small the opportunity to land more jobs and creates a better workspace for them and those around them.”

Steve Wiseman and I would be more than happy to put on demos for anyone interested in the product. These demos SiteOne offers include an onsite demo at a location of the landscape contractor’s choosing. We would come to a landscape contractor’s yard or job site with the equipment in hand, and run the equipment for them and their staff. We would also have the landscape contractor and their staff try the equipment first-hand, and answer any questions they may have.

After our demo, we leave the equipment with that landscape contractor for a few days so their staff can demo and run the equipment on their own. We want to show landscape contractors that the Greenworks Commercial battery powered equipment is second to none. And what better way to do so than having landscape contractors put it to the test on their own, at their respective job sites for a few days. We are confident that after they demo this equipment, they will be convinced that Greenworks Commercial is the ideal choice for battery-powered landscape equipment.

If anyone would like further information on the Greenworks Commercial line and possibly setting up a demo, please feel free to reach to me, Cesar Ramirez, at your convenience. I can be reached at (747) 263-4255 or cramirez@siteone.com.
Model Water Efficient Landscape Ordinance (MWELO) Seminar
Set for Friday, September 29 in Fountain Valley

L earn how to meet current state ordinance requirements for landscape installations or large renovation projects. Register now for the upcoming MWELO workshop. It will be held on September 29 from 8 a.m. to 4 p.m. at the offices of the Municipal Water District of Orange County (MWDOC), 18700 Ward Street, Fountain Valley, CA 92708.

Special price for this event is only $65 for CLCA Members, $115 for Non-Members. Continental breakfast and lunch are included.

Along with the California Department of Water Resources, these 2017 certificate workshops will offer CEUs for your current certifications like Irrigation Association, National Association of Landscape Professionals, International Society of Arboriculture and Association of Professional Landscape Designers.

We will also provide your project managers with a basic understanding of California’s Model Water Efficient Landscape Ordinance (MWELO).

Workshop attendees will learn:
• A brief history of MWELO presented by the CA Department of Water Resources
• Soil testing and management tips to meet the MWELO criteria
• Irrigation design, installation and MWELO’s Appendix D
• Water budgeting formulas and calculating
• Application process through completion of an MWELO project
• Q & A with a panel of industry experts

Reserve your seat before we reach capacity. Deadline to register is September 27.

To register, or for more information contact David Silva at CLCA Headquarters (800) 448-2522, or davidsilva@clca.org.

Does Your Board Understand Budget-Speak?
continued from page 11

Capital expenditures. Organizations make capital expenditures to acquire or improve long-term assets such as property, vehicles or equipment. They’re expensed over time through depreciation, rather than immediately.

Depreciation. The cost of a capital expenditure is spread (or “amortized”) across the asset’s useful life through depreciation expense, matching the use of the asset to each accounting period and increasing the odds of having the necessary cash on hand to replace the capital asset at the end of its life.

Direct costs. Direct costs are incurred for a specific program or project. Examples include supplies for a community outreach program.

Fixed costs. Those costs that don’t change based on the number of projects, clients or other variables a nonprofit experiences are referred to as “fixed costs.” They’re incurred regardless of the level of activity or services. Fixed costs include permanent administrative staff, rent, and licensing.

Indirect costs. Also known as “overhead” or the “common cost pool,” these costs don’t relate solely and specifically to an identifiable program or project, but are necessary to its completion. They may include rent, postage, utilities, Internet, and accounting and legal fees.

Variable costs. As the name suggests, variable costs change as the level of activity or services changes. For example, the more seniors your organization feeds, the higher the food costs will be.

Knowledge is power

A realistic budget lays the foundation for ongoing financial viability, and all Board Members and company owners get up to speed on critical budget terms.

Jacob Azar, CPA, joined Lindquist in 2014 as the Director of Not-for-Profit Practice Services. Jay is based in Lindquist’s Orange, California office. He is considered an expert in not-for-profit accounting and has chaired/led many accounting technical teams over the years. Jay has extensive experience with public/private foundations, private higher education organizations, healthcare entities, religious organizations and membership organizations. Jay holds a Bachelor of Science in Business Administration from the University of Rhode Island. Contact him at jazar@lindquistcpa.com or (714) 257-0100 with questions.
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